



# 2023 Sponsorship Marketing Awards Categories

#### **Ambassador / Talent**

 Awarded to a sponsorship program that best leverages talent or an ambassador in sponsorship and activations - may be an athlete, celebrity, media personality, blogger or any other influencer (group or individual).

#### **Arts & Culture**

 Awarded to a sponsorship program that leverages an Arts & Culture property for an activation or holistic partnership.

#### **Best New Initiative**

• Awarded to a sponsorship program that is in its first year of execution.

#### **Best New Innovation**

 Awarded to a sponsorship program that leverages new technology and/or digital platforms as a core element of the activation or holistic sponsorship.

#### **Diversity, Equity & Inclusion**

 Awarded to a sponsorship program that uses a sponsorship platform to champion diversity, equity, and inclusion.

#### **Events and Festivals**

 Awarded to a sponsorship program that leverages an event, anniversary or festival for an activation or holistic partnership.

#### Music

• Awarded to a sponsorship program that leverages a music property for an activation or holistic partnership.

## Purpose Led Sponsorship

 Awarded to the best purpose-led sponsorship that leverages a philanthropic/charitable property or cause related initiative for an activation or holistic partnership.

## **Regional Award**

 Awarded to a sponsorship program in specific region (Western, Central and Eastern Canada)





# Sports (Budget \$500K and below) NEW

- Awarded to a sponsorship program that leverages a sport property for an activation or holistic partnership.
  - Budget of Campaign: exclude Campaign investment minus fees \$500k and below.

# Sports (Budget over \$501K) NEW

- Awarded to a sponsorship program that leverages a sport property for an activation or holistic partnership.
  - Budget of Campaign: exclude Campaign investment minus fees over \$501k.

## **Sustained Success**

 Awarded to a sponsorship program that has demonstrated sustained success (year-over-year growth and results) for three or more years.

#### **Agency of the Year**

 Awarded to the Agency that demonstrates exemplary work in the sponsorship industry.

## **Property of the Year**

 Awarded to the property that demonstrates exemplary work in the sponsorship industry.

## Hall of Fame, Individual

 Awarded to an individual who has had a major impact on the sponsorship industry in Canada and whose legacy will benefit the industry for years to come.

#### Hall of Fame, Program

 Awarded to a sponsorship program that is deemed to be best in class amongst all all-winning programs and has won gold or best in show three times.